



# What to do with a PhD – Professional Orientation for PhD students

## Day 1

Time	Content
12:00 – 12:45	Welcome First overview about current situation of participants, clarifying expectations, presentation of the program objectives, assuring confidentiality
12:45 – 13:30	Reflection of activities and transferable skills of PhDs <ul style="list-style-type: none"> <li>• Self-management</li> <li>• Cooperation and Leadership</li> <li>• Communication and negotiation</li> </ul>
13:30 – 14:00	Individual activities and achievements <ul style="list-style-type: none"> <li>• professional</li> <li>• semi-professional</li> <li>• voluntary</li> <li>• private</li> </ul>
14:00 – 14:15	Break
14:15 – 14:45	Related competences and strengths – own success stories <ul style="list-style-type: none"> <li>• competence patterns</li> <li>• “hidden” competences</li> </ul>
14:45 – 16:00	Opportunities for scientists in different sectors <ul style="list-style-type: none"> <li>• public sector, private sector, service sector</li> <li>• self-employment</li> <li>• Differences of working in these sectors</li> <li>• Differences of working in big and small companies</li> </ul> <p>Overview about a variety of different jobs in the public and private sector</p> <ul style="list-style-type: none"> <li>• What do job titles tell us?</li> <li>• Which tasks need to be done?</li> <li>• What are the requirements with regard to education, competences, experiences, strengths etc.?</li> </ul>
16:00 – 16:15	Break
16:15 – 17:15	Jobs and personality – working with job ads <ul style="list-style-type: none"> <li>• Do different jobs require different personality profiles?</li> <li>• What job is right for which personality?</li> <li>• What are the personal styles that employers look for and in what way?</li> </ul>
17:15 – 17:45	Personal styles <ul style="list-style-type: none"> <li>• What are my personal thinking, working and interaction styles?</li> <li>• Which of these do I want to show/avoid in my next job?</li> <li>• Which job would be a good fit for my personality?</li> </ul>



17:45 – 18:00	Remaining questions – Feedback - Closure
18:00 – 19:00	Short presentations by invited guest/alumni about their career paths
19:00 – 21:00	Dinner and get together

## Day 2

Time	Content
08:30 – 08:45	Welcome, open questions from Day 1
08:45 – 09:30	The outside view <ul style="list-style-type: none"> <li>• Which strengths and resources do others see in me?</li> </ul>
09:30 – 10:15	Values and motivators <ul style="list-style-type: none"> <li>• What are my most dominant values, and what do they mean for me?</li> <li>• What are the consequences for my future job?</li> </ul>
10:15 – 10:30	Break
10:30 – 11:00	My horror job – getting concrete: <ul style="list-style-type: none"> <li>• What do I definitely want to avoid/what are my personal no-go's regarding tasks, work place, boss, colleagues, time &amp; money?</li> </ul>
11:00 – 11:30	Portfolio of options <ul style="list-style-type: none"> <li>• Visualization: What professional roles could I fulfill, which ones do I want to fulfill?</li> </ul>
11.30 – 12:10	Development of an individual action plan for the following career steps <ul style="list-style-type: none"> <li>• Sources of information on the relevant job market</li> <li>• Using and extending one's network</li> <li>• Target and resources</li> <li>• Open questions</li> <li>• Coordinating activities with the PhD project</li> <li>• Concrete next steps</li> </ul>
12:15 - 12:30	Remaining questions – Feedback - Closure
12:30 - 13:15	Break
13:15 - 15:00	Introduction of (AC) <sup>3</sup> Students to Evaluation